# **EVAN**Group plc

an institutional owner operator of commercial real estate in Germany



#### 1995:

Ulrich Gerstner and Dr. Michael Nave founded UNIMO in Hamburg

#### 1995-2015:

UNIMO developed, built, managed and sold residential and commercial properties as well as retail and shopping centers for over €1.1 billion (see **track record**)

#### 2016:

Following various consulting mandates of Dr. Nave outside UNIMO, the partners decided to restructure their successful group in order to capitalize on opportunities in the changed market environment. Consequently, UNIMO sold a large part of its retail portfolio.

#### 2017:

The partners acquired the majority interest of **EVAN***Group plc*, a company of Maltese jurisdiction, which offers an ideal base for the execution of a contemporary and market relevant strategy.

UNIMO's most attractive development assets have been acquired by **EVAN***Group plc*.





**Ulrich Gerstner** 



**Dr. Michael Nave** 

#### **Group competences**

- Architecture
- · Construction Engineering
- Turnkey General Construction
- Asset, Property- and Project Management

#### **Capacities**

100+ Employees (Engineers, Architects and Technicians) in Germany, Spain, Switzerland

# **EVANG**roup

**EVAN***Group plc* mission is to become the leader in the **German Real Estate** Market in the segments of:

- Niche Residential
- Novel concepts in wholesale and retail trade properties

2017

1995 2016



### livinit



- Development of residential properties
- Offering novel ways of living; such as
  - Micro-Appartements
  - Small Houses
  - Combined urban work-live spaces

### shopinit



- Development of niche commercial properties such as:
  - B2B Centers
  - Direct-Sale B2C warehouses
  - Specialty Outlet Centers

### sleepinit



- Development of worker-accommodations for short- and mid-term stays
  - Boarding Houses
  - Worker-Accommodations
  - Multi-bed concepts

## **Strategic Business Units I**



Description	Development of residential properties, offering novel ways of living; such as Micro-Appartements, small-houses, combined urban work-live-spaces	Development of niche retail products, such as B2B centers, Direct-Sale B2C warehouses, outlet centers	Sleepinit  Development of worker- accommodations for short- and mid-term stays
Objective	Adopt global best-practices to home market;  Own or trade opportunistically  Create institutional size portfolios		
Examples	<ul><li> Micro-Flats</li><li> Student-Accommodations</li><li> Boarding-Houses</li></ul>	<ul> <li>B2B Fashion Center (Imotex)</li> <li>B2C Warehouse Concept for Interior and Furniture (Bochum)</li> </ul>	<ul><li>Boarding Houses</li><li>Worker-Accommodations</li><li>Multi-bed concepts</li></ul>
Target Size	> 150 Appartements / property > € 1.0 Mio rent p.a. / property	The larger, the better	> 150 rooms
Target Locations	Top 20 Cities <b>in Germany</b> > 15.000 students in town	<ul><li>High density</li><li>High frequency</li><li>High turnover</li></ul>	Top 7 Cities <b>in Germany</b>



Dr. Michael Nave

#### Responsibilities

- Project development
- Transactions
- · Group Management

#### **Professional Background**

- Co-Founder of UNIMO Group; realized properties with a volume > €800m
- · CEO of Hahn Immobilien AG
- · Development of numerous real estate projects



Ulrich Gerstner, Dipl. Ing.

Director & Head of Technical Center

#### Responsibilities

- Architecture
- Construction Engineering
- · General Contractor

#### **Professional Background**

- · Co-Founder and CEO of UNIMO Group
- · General Contractor with a volume of more than €700m
- Founder of Planungsgruppe Gerstner and SF- Bau Xanten GmbH (General Contractor)



**Dr. Nicolai Gerstner**COO & Head of Asset Management

#### Responsibilities

- · Asset Management
- Operations

#### **Professional Background**

- More than 10 years of experience in real estate asset management
- Asset Management at argoneo (Morgan Stanley),
   Corpus Sireo and Beos
- · CFO at UNIMO Real Estate Asset AG



#### Josef Beissel Head of Acquisition & Letting

#### Responsibilities

- Leasing
- Acquisitions

#### **Professional Background**

- 20 years of experience in real estate development and leasing in executive positions
- 10 years of experience in retail industry in executive positions
- Managing Director Unimo Projektentwicklungs und Bauträger GmbH

### livinit



GLA*	7.738 m²
Net Rente	2.275.250€
n a	2.273.230€



GLA*	31.062 m <sup>2</sup>
Net Rent <sup>e</sup> p.a.	6.672.705€



GLA*	10.889 m²	
Net Rente	3.956.665 €	
p.a.	3.330.003 C	



GLA*	8.562m <sup>2</sup>	
Net Rent <sup>e</sup> p.a.	2.994.144 €	

## shopinit



442.512€



GLA*	9.649 m²
Net Rent <sup>e</sup> p.a.	946.590€



GLA*	23.356 m <sup>2</sup>	
Net Rent <sup>e</sup> p.a.	4.145.665 €	

### **Retail and Development Projects**







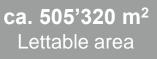




























### **Development**





















